Top 5 reasons to upgrade Infor Distribution SX.e

Infor® Distribution SX.e's suite of best-of-breed solutions helps distributors like you to automate, streamline, and modernize your operations to boost profitability

1

NEW USER EXPERIENCE

The latest version of Distribution SX.e features a modern, intuitive, easy-to-use interface that offers unparalleled flexibility. Users can easily customize and save their view to see only the information that's relevant to their jobs, which can help make them more productive.

2

EXPANDED ENTERPRISE SEARCH

With Distribution SX.e's expanded enterprise search capabilities, users get familiar, consumer-grade search tools to immediately access the information they need. This new power and flexibility transforms the way people work, and can help you improve service levels.

3

MORE SEAMLESS INTEGRATION

New Infor ION® connectors integrate Distribution SX.e with Infor applications and systems, including customer relationship management, configure price quote, business intelligence, and financials. With Infor ION's simple, powerful, scalable framework, you'll be able to add broad business process management and analytical capabilities to Distribution SX.e and eliminate operational silos.

4

DISTRIBUTION-SPECIFIC FUNCTIONALITY

Not only has the core functionality of Distribution SX.e been enhanced, but this version also includes product restrictions, order entry enhancements to flag noncancellable and nonreturnable items, a product data import tool, and pricing enhancements. All this industry-specific functionality helps to improve productivity and lower your TCO.

5

MORE SEAMLESS MODERNIZATION

Distribution SX.e offers compelling opportunities to upgrade to an evolved solution that features flexible deployment options, mobile applications, Infor ION, Infor Ming.le™, analytics, and search. Deep functionality and the ability to easily add new capabilities and applications means you avoid custom coding, and can expand and grow the solution without fear of being trapped by old versions.

Infor **Distribution SX.e**

10x CORE FEATURES

INVENTORY MANAGEMENT

Sourcing restrictions to hide inventory or make it not available for transfer or direct sale outside of a vendor or within a single warehouse or group of warehouses

Product customer reservations to hide inventory or make it not available for transfer or direct sale, for customer commitments, shops, and local market agreements

Serial control processing improvements to track serial numbers at receiving and shipping

Product import, which includes all of the features supported in the former Supplier Link module, now available through a web interface

PURCHASING

Enhanced functionality for rebates and freight claims

Enhanced filtering criteria for finding purchase orders

Reduction in the number of price/cost variances in AP invoicing

Reduction in the number of errors with more specific default information by supplier and supplier location

Reduction in cost discrepancies by updating open PO costs when vendor cost is updated

The ability to tie a purchase order to a kit

INTEGRATION ENHANCEMENTS

Integration with mobile apps to allow for tracking drivers' locations, accurately tracking order deliveries, getting real-time delivery status information, etc.

Integration with Infor Service Management (ISM) to better manage value-add services (Scheduled for Fall 2016)

Enhancements to Infor BI integration, including distribution-specific metrics, dashboards, and reports for sales and finance, and procurement metrics

Integration with Infor Interaction Advisor to improve upselling and promotional selling opportunities

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor CRM

Infor Configure Price Quote (CPQ)

Infor Supply Chain Execution

Infor Ming.le

Infor Mongoose

Infor Lawson® Financials

Infor Distribution Proof of Delivery

OrderPoint

ANALYTICS

Infor BI

Infor Distribution Business Analytics

Infor Dynamic Enterprise Performance Management™ (d/EPM™)

MICRO-VERTICALS

Distribution: Building materials, industrial, electrical, plumbing, HVAC, and professional wholesalers

LANGUAGES

Available in English, French, and Spanish

Infor Distribution SX.e: **Why Upgrade?**

CAPABILITIES

	Prior Versions	SX.e v10x
Powerful new user experience	🔴	🔵
Expanded core microvertical functionality	🔴	🔵
Integrated supply	🔵	🔵
Omni-channel commerce	🔴	🔵
Advanced inventory management	🔴	🔵
Buyer's control center	🔵	🔵
On-premise, hosted, hybrid, or cloud deployment	🔵	🔵
Expanded international support	🔴	🔵
"Google™-like" search capabilities	🔴	🔵
Infor Ming.le-enabled for a modern user experience and social collaboration	🔵	🔵
Contextual web parts	🔴	🔵
Infor ION enabled	🔵	🔵
Business Vault integration	🔵	🔵
Infor Distribution Business Analytics	🔴	🔵
Infor Lawson Enterprise Financial Management integration	🔴	🔵
Credit card processing enhancements	🔵	🔵
Infor CPQ integration	🔵	🔵
Product restrictions	🔴	🔵
Infor CRM integration	🔴	🔵
Infor Service Management integration	🔴	🟡
Vendor data import tool	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

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